

Made in HENDERSON COUNTY COM

{THERMAL
SYSTEM}
BORGWARNER

{BEER}
SIERRA NEVADA
BREWING CO.

{SUSPENSION}
CANE CREEK
CYCLING

{KAYAK}
LEGACY
PADDLESPTS

{SOFT DRINK}
PEPSI

{TENT}
DIAMOND
BRAND



2012-2013 ANNUAL REPORT

HENDERSON COUNTY PARTNERSHIP FOR ECONOMIC DEVELOPMENT



{JUICE}
{BOX}
CLEMENT
PAPPAS

{DIAPER}
KIMBERLY
CLARK

{LIGHT}
GE LIGHTING
SOLUTIONS

{BLANKET}
MANUAL
WOODWORKERS
& WEAVERS

{BAG}
CAROLINA
SEWN





LETTER FROM THE CHAIR

Our organization was built in 1994 by a group of engaged business leaders and elected officials who did not want to be reliant on outside organizations to ensure the health and growth of Henderson County's economy – that spirit continues today. As the economic development delivery system in North Carolina transitions, we have chosen to be more focused and proactive in our efforts. It has never been more important to have a viable and reflective local economic development effort.

The 2012-2013 fiscal year reinforced the Partnership's commitment to existing industry, as our community celebrated new job creation projects that were prompted by industrial expansions. We furthered our product development goals, concluding an environmental study and review process at the Fairgrounds site that started more than ten years ago.

The programs and work of the Partnership have always been shaped by the manufacturing employers that we serve. Listening to and taking direction from them over the past year, we developed and facilitated a more formal relationship with the Henderson County Public School System. Together we have started a platform called *Made in Henderson County* that will elevate the visibility of manufacturing as a career path, highlighting the products that are made here, and the people who make them.

Patron membership launched at the start of the fiscal year offering an exclusive opportunity for some of our members to maximize their engagement and visibility with our organization. The Patron Level, paired with growth of existing members, and new members led to new private revenue to the organization that exceeded budgetary goals by more than 30%. Our members and local government partners have choices about where to invest their time and resources, and we appreciate the opportunity and responsibility to protect and build Henderson County's economy.



Chip Gould

Chip Gould
FY 2012-2013
HCPED Board Chair
Cason Companies, Inc.



MISSION

The Henderson County Partnership for Economic Development Inc. is the professional economic development entity for Henderson County. It works to attract and retain quality jobs, solicit new business compatible with the assets and values of Henderson County, promote Henderson County's business image, assist expansion of existing companies, and enhance Henderson County's overall quality of life.



BOARD OF DIRECTORS & STAFF

EXECUTIVE COMMITTEE

Chip Gould, Chair – *Cason Companies*
 P. Kelly Leonard, Past Chair – *Forest Commercial Bank*
 Nathan Kennedy, Chair Elect – *First Citizens Bank*
 Dave Modaff, Treasurer – *Friday Staffing Services*
 Tom Cooper, Product Development –
Cooper Construction Company
 Andrew Tate, President & CEO – *Henderson County Partnership for Economic Development*

ELECTED & APPOINTED DIRECTORS

Mike Armstrong – *GE Lighting Solutions*
 Will Buie – *William G. Lapsley & Associates*
 Craig DeBrew – *Duke Energy*
 Jim Hall – *Investors Realty Group*
 Don Hallingse – *PSNC Energy*
 Bill Harris – *IMOCO*
 Kathy Hoyle – *Hoyle Office Solutions*
 Mike Mayer – *Mountain 1st Bank & Trust*
 Adam Shealy – *The Van Winkle Law Firm*
 LaVoy Spooner – *AT&T*
 Pete Szelwach – *Clement Pappas*
 Jim Rasmussen – *Morrow Insurance Agency, Inc.*

EX-OFFICIO DIRECTORS

Chairman Ervin Bazzle – *Henderson County Board of Education*
 Councilman Hugh Clark – *Town of Fletcher*
 Chairman Charlie Messer – *Henderson County Board of Commissioners*
 Mayor Carey O'Cain – *Town of Laurel Park*
 Dr. Molly Parkhill – *Blue Ridge Community College*
 Mayor Roger Snyder – *Town of Mills River*
 Mayor Bob Staton – *Village of Flat Rock*
 Mayor Barbara Volk – *City of Hendersonville*

STAFF

Brittany Brady, Director of Marketing
 Josh Hallingse, Director of Industry Relations



CONNECTING SCHOOLS & INDUSTRY

The Henderson County Partnership has always been committed to removing obstacles that prevent employers from creating and retaining quality jobs in Henderson County. The discussion resulting from the 2012 Industrial Executives Forum encouraged the Partnership, for the first time since inception, to play a more active facilitator role in workforce development.

"Preparation and planning for this effort began in 2012," stated Pete Szelwach, Plant Manager of Clement Pappas and Chair of the HCPED Existing Industry Committee. "Work leading up to this campaign included in-depth workforce analysis, industry-led small group discussions, committee work sessions and employer specific surveys. During each of these exercises our industry leaders recognized the need to raise the visibility of the manufacturing sector as a viable career path.

The 2013 Industrial Executives Forum unveiled the collaboration that the Partnership had established with the Henderson County Public Schools. Following the forum's discussions on retention and attraction as well as managing a business in transition, industry leaders gathered around the table to talk workforce with the school system.

Dr. Helen Owen and Lori Chappell, Henderson County Public Schools' Career Technical Education (CTE) professionals, outlined all the opportunities manufacturers had to engage with middle and high school students. For many manufacturers, this was the first time they became aware of the opportunities to work with the school system through job shadowing, internships and classroom experiences. This meeting promoted immediate action for many companies, and soon a calendar was established to continue the connection.

On June 10, 2013, the first effort to connect industry and education took place at Clement Pappas. More than 20 school guidance counselors and CTE staff had lunch with Pete Szelwach and key personnel. During lunch, Szelwach was able to provide information on the efforts of HCPED, advanced manufacturing and available jobs at Clement Pappas. Following lunch, the group was able to tour the facility and see advanced manufacturing up close. "We want students to know that we make more than just juice in Henderson County, we make jobs," stated Szelwach.





CONNECTIONS Made in Henderson County

In January 2012, the county welcomed Legacy Paddlesports to the list of manufacturers in the community. Since the announcement, Legacy has made a splash in the community with job creation, innovative product design, assistance with outdoor marketing and establishing manufacturing connections. The paddlesports company avidly seeks manufacturing relationships in Henderson County to assure that its products are truly *Made In Henderson County*.

In its first year in Henderson County, Legacy established relationships with four manufacturers in the county: Skyline Plastics Systems Inc., Asheville Thermoform Plastics, Outrider USA and Elkamet. Bill Medlin of Legacy shared, "Skyline Plastics has completed one project with us, and we have several others in the works with them. They have

made an injection molded (actually an overmolded) hatch cover for us that is pretty awesome. Asheville Thermoform has made several parts for us as well. We are planning on collaborating with Outrider USA on a couple of projects that include their product line to help us develop an electric drive for our fishing specific kayaks and they are asking us to help them prototype an enclosure for their electric trike. We've also collaborated with Elkamet for suppliers." If all of these relationships continue to thrive, Legacy foresees moving more of its supplier relationships to Henderson County.

Legacy has not only connected to local suppliers, but also has connected 140 employees with jobs since its January 2012 announcement.

EXISTING INDUSTRY



TOURS VOLKSWAGEN



Growing the network of existing industry in Henderson County remains one of the primary goals for the Henderson County Partnership for Economic Development. The Partnership challenges itself to develop and support more than 135 manufacturers that make products in the county. Many automotive component manufacturers find Henderson County to be an ideal location to supply BMW Manufacturing Co. in Greer, SC, and the Volkswagen Group of America in Chattanooga, TN.

On June 26, 2013, 23 Henderson County industry representatives traveled to Chattanooga, TN, to tour the Volkswagen facility. The opportunity allowed Henderson County manufacturers to see the advanced manufacturing practices at the Chattanooga final assembly plant. For

some, it was an opportunity to see how their products play into developing state-of-the-art automobiles.

Additionally, the event allowed industry leaders the opportunity to network with their peers and discuss best practices. "It is rare for us to get out and talk with each other about what is working and how we can collaborate. The facilitation of activities like this from the Partnership are great opportunities for our industry," stated Bob Lennon, AGI Shorewood.

The trip was offered at no cost to participants thanks to the support of Patron Members: Asheville Savings Bank, Blue Ridge Community College, Cooper Construction, Duke Energy, First Citizens Bank, Hunter Automotive, PSNC Energy and the Van Winkle Law Firm.



BLUE RIDGE METALS CORPORATION



In the midst of the 2012 Annual Event, Blue Ridge Metals Corporation had a special announcement to conclude the program. Ken Burton, on behalf of Blue Ridge Metals, announced a \$20 million investment and the addition of 20 new jobs to its existing 125 employees.


The announcement brought the largest cold former in North America to Henderson county in a 15,000-square-foot addition to the existing 175,000-square-foot facility. On December 13, 2012, with local employees, management from Central Yoshida Corporation and community leaders, Blue Ridge Metals had a ribbon cutting for the machine named, "Megatron."

"As an international company, expanding in Henderson County speaks volumes about the commitment to business and industry that the HCPED practices. Many of the concepts that formed our formal existing industry program came from the leadership at Blue Ridge Metals many years ago. We thank Blue Ridge Metals for choosing to expand and invest in our community," stated Chip Gould, Chairman of the Board.

In June 2013 the company had yet another reason to celebrate. On June 27 company stakeholders hosted a 25th Anniversary Celebration at the Biltmore Estate. The celebration noted the achievements of Blue Ridge Metals in the Henderson County community. More than 200 people joined in to celebrate the success of Blue Ridge Metals.

HCPEB Board of Directors:

The process to investigate and resolve the environmental concerns on the Fairgrounds site started with HCPED 10 years ago. Many volunteer leaders on our Board have given this project considerable time to see through to today's conclusion. Big thanks to Board Chairman Gould, Product Development Chairman Will Buie, with support and leadership from Henderson County, who pushed this project over the finish line this past year.


North Carolina Department of Environment and Natural Resources
Division of Waste Management

Pat McCrory Governor	Defer R. Matthews Director	John E. Skvarla, III Secretary
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June 28, 2013

Andrew Tate
Partnership for Economic Development
330 North King Street
Hendersonville, NC 28792

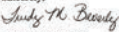
Re: **NO FURTHER ACTION**
C44 Western NC Fairgrounds
East Flat Rock, NC, Henderson Co.
NCD986185411

Dear Mr. Tate:

The Inactive Hazardous Sites Branch (the "Branch") has received your request for assignment of "No Further Action" status for the above referenced site (the "Site") along with data submitted by ESC Carolinas on June 27, 2013 and April 19, 2013. After reviewing this information, the additional sampling in the S0-2 area for manganese in conjunction with one of our averaging policy indicates this area meets unrestricted use levels for manganese. The Site is being transferred to the "No Further Action" category in the Inactive Hazardous Sites Branch's inventory of sites. *No further remedial action will be required unless the Department later determines, based on new information or information not previously provided to the Department, that the site has not been remediated to current standards or that the Department was provided with false or incomplete information.*

Levels of thallium were detected that exceed Soil Remediation Goals for unrestricted use. However, these values were consistent with natural background levels as determined from sampling and thus are not regulated or require cleanup by the Inactive Hazardous Site Branch. Due to the presence of naturally-occurring thallium above levels acceptable for unrestricted use, you may want to evaluate property uses and construction methods that would limit soil exposure.

If you have any questions, please contact me at (704) 663-1699, ext. 2182 or trudy.beverly@ncdenr.gov.

Sincerely,

Trudy Beverly, LO
Hydrogeologist
Inactive Hazardous Sites Branch
Superfund Section

CC: Mike Fallone and John Stewart, ECS Carolinas, LLP, 200 Ridgefield Court, Suite 222, Asheville, NC 28806





BIRD'S EYE VIEW

After Sierra Nevada Brewing Company committed to Ferncliff Industrial Park in early 2012, the dynamics of available product in Henderson County changed. Nearly 100 acres of inventory was off the market and marketing materials needed to be updated to reflect the change. Around this time, Tap Root Park entered the inventory as a marketable piece of property. The best solution to showcase primary product was to take updated aerial photographs of 16 properties across the county and highlight site assets including infrastructure and access.

As the Partnership was planning to move forward with the project, Duke Energy approached the Partnership about a small grant that could fund the aerial photography. The grant allowed the Partnership to create high-quality shots, capturing unique viewpoints and beautiful Western North Carolina landscape. The aeriels are not only online, but also on display in the updated product showcase located at the Partnership's conference room.



PUTSCH USA > For more than 140 years, Putsch has been building machinery for the sugar, filtration, glass and woodworking industries that meets the highest standards of precision and production quality. In 1974, the company stationed its North American location in Henderson County, building a facility on Cane Creek Road; Governor James E. Holshouser was present at the announcement event. The Henderson County plant builds machines for the sugar beet processing industry as well as equipment for the filtration and separation sector.

As the company has grown, Putsch has taken strides to evolve with investments in innovative technology that have allowed the company to efficiently manufacture new products. The company is now in the process of moving its offices into a new building addition. The new office space is built primarily out of steel and glass. One of the highlights of the new building is the interior and exterior lighting system consisting of cost-efficient LED systems, controlled by a lighting control system.

Supply Chain Manager Olav Seimer shared, "Putsch believes that the new office will allow the company to grow and create a service and tech center to serve all branches of the Putsch Group."

ALL-STATES MEDICAL

On April 21, 2013, family-owned All States Medical, opened its doors to showcase its solar panel project. The company invited guests to learn more about green energy while touring their Fletcher facility. The project encompassed the install of 400 solar panels that generates more power than it uses. The 104-kilowatt "Buy All, Sell All" system enables the company to sell the power it generates to Duke Energy.

The event allowed guests to see the panels up close and personal during an educational rooftop tour of the product. "It feels great to be able to produce more energy than we consume," said Marcus Suess, President and Owner of All-States Medical Supply. "Not only does the environment benefit, but lowering our company expenses gives us another competitive advantage to keep us ahead of the game."

In the same quarter, the company announced it would be doubling its size to meet the demands of an awarded Medicare contract. The expansion announced 50 new jobs, bringing employment numbers to 90. The company was part of an elite group of 18 contract suppliers that won bids for the national mail-order program for diabetes supplies. "In 2011, we learned how to handle an increase in call volume when we won the initial nine area contract," said Suess.



Family Owned

★ BYERS PRECISION FABRICATORS ★

Nationally Recognized

In September 2012, senior leadership from the U.S. Department of Energy (DOE), National Nuclear Security Administration (NNSA) and Shaw AREVA MOX Services, a specialty design and construction firm, presented Byers Precision Fabricators with an award recognizing the operation's work in providing exemplary equipment for use at the Mixed Oxide Fuel Fabrication Facility (MOX) located at the Savannah River nuclear site in Aiken, SC. National recognition by the DOE represents a significant milestone for Byers Precision Fabricators as a leading Nuclear Quality Assurance-1 (NQA-1) supplier in Western North Carolina. This award is the first of its kind to be presented to a small business supplier. The recognition is expected to have a positive impact on the company's ability to grow additional employment in Henderson County, NC.

The MOX project is a state-of-the-art \$4.8 billion facility designed to serve as a key component of the NNSA program to dispose of surplus weapons-grade plutonium. Upon completion the 600,000-square-foot facility will be capable of converting 34 metric tons of material into usable fuel to generate electricity in commercial nuclear power plants. In 2010, during challenging economic times, leadership at Byers Precision made the bold decision to enter the complex

and competitive nuclear industry without the promise of success. The recognition is a reflection of that vision and Roger Byer's belief in his company's potential. According to Byers, "To serve as a procurement partner for Shaw AREVA MOX Services our company made significant investments to become a NQA-1 supplier. In addition to a year-long process involving the hiring of nuclear engineers and certified welders the company refined and adopted strategic internal processes designed to ensure our ability to provide an extremely precise and reliable product."

Byers Precision Fabricators, a family-owned and operated company, was founded in 1942 and has evolved from a general sheet metal shop to an internationally recognized manufacturing firm employing nearly 50 persons. In addition to products utilized in the nuclear industry, the company also works within the aviation/aerospace, computers and electronics, power generation industry, customer goods, transportation, military, medical and robotics industries. "I am extremely honored by this recognition by Shaw AREVA MOX Services and the DOE," said Byers. "The work involved with this project is a direct reflection of the company's quality employees and their capacity to provide innovative approaches to extremely complex metal fabrication and welding endeavors."

MAKING HENDERSON COUNTY KNOWN

Each year the Partnership engages in a range of external marketing activities that focus on the target industries which naturally align with Henderson County assets, focusing on projects that will yield strong job creation and support of new capital investment in the county.

✓ GOING OUTDOORS

Partnership staff attended the Outdoor Retailer Show and the Outdoor Rendezvous hosted by the Outdoor Industry Association (OIA). Retailer took place late July 2012 in Salt Lake City. The Partnership was able to work with Henderson County businesses including Legacy Paddlesports, Mast General Store and Sierra Nevada Brewing Company to meet and network with like-minded companies at the show. The Outdoor Roundtable members helped direct appointments with companies that have potential to make products in Henderson County. In October, OIA hosted its annual Rendezvous in Boston. This event provided an opportunity to meet with company executives in an informal fashion that presented the benefits of doing business in Henderson County.

✓ KEEPING IN TOUCH WITH CONSULTANTS

In December, HCPED hosted a lunch for consultants in the Upstate South Carolina region. Don Schjeldahl, consultant for the Sierra Nevada project, spoke on behalf of the Partnership and shared testimony on the value and professionalism in Henderson County's economic development. The Partnership also worked with Carolina West to meet with consultants in Charlotte, Dallas and Atlanta, traveled with Advantage West to Chicago and attended the Site Selectors Guild in New Orleans.

✓ GETTING IN FRONT OF GOVERNMENT

With any election year, changes are guaranteed to take place in state government. In addition to the HCPED led trip to Raleigh, the Partnership participated in the Carolina West Elected Officials Reception in May. North Carolina Commerce Secretary Sharon Decker attended the reception and shared the outlook for economic development in the state. Carolina West is a sub-regional volunteer marketing group. HCPED has been a member of the group since its inception in 1992; making it one of the oldest economic development organizations in the state.

✓ REACHING OUT TO RALEIGH

In April 2013, a team of 14 Board and staff members including a representative from the North Carolina Department of Commerce made the trip to Raleigh. On Sunday evening, April 21, the team had dinner with Representative Chuck McGrady, who answered questions regarding proposed legislation and what was in store for the remainder of the legislative session. The following morning, the group met with eight representatives from the Department of Commerce, including Business and Industry Developers who manage project leads. Over the past two fiscal years, the Partnership received 28 leads from the Department of Commerce, including the 2012 Sierra Nevada Brewing Company project.

Following this meeting, the Partnership hosted a luncheon for Commerce and economic development allies including the former North Carolina Rural Center and Golden LEAF. These organizations aid in project support and funding that makes economic activity possible across North Carolina and specifically in Henderson County. Lunch provided informal conversation about the future of economic development in North Carolina and ongoing opportunities in Henderson County.

✓ EFFECTIVE ENDEAVORS

Best of Show: The outdoor industry marketing effort took home highest honors at the Southern Economic Development Council (SEDC) 65th Annual Conference. The Partnership submitted the water bottle and coaster combination along with the OutdoorDestination.org website in the "Overall Marketing Campaign" category. This category was geared towards a central marketing theme with diverse platforms including print, product and web. HCPED competed in the medium division, representing entities with a total organizational budget in the \$200,000 to \$500,000 range. The Partnership won not only "Best of Class" for the category, but also "Best of Show" out of all 137 entries at the event.

Jack Ervin Scholarship: In March of 2013, Director of Marketing, Brittany Brady was honored as the recipient of the Jack Ervin EDI Scholarship at the North Carolina Economic Development Association (NCEDA) Mid-Winter Conference. The scholarship allows selected economic development professionals to offset costs to further their education and experience at International Economic Development Institute. The recognition was awarded by NCEDA peers who see the potential Brady has to positively impact economic development in the State of North Carolina.



WHY HENDERSON COUNTY?

EXPANDING INDUSTRY SHARES INSIGHT

Each year, the Partnership takes time to recognize industry and business members who help create a successful business climate in Henderson County. As the industry and economy have transformed, so has the annual event. On September 25, 2012, nearly 200 representatives joined at the Flat Rock Playhouse downtown location to celebrate the accomplishments of the year.

The downtown event offered a more relaxed atmosphere than in years past, inviting guests to network. Without a seated dinner, guests were encouraged to meet like-minded businesses and build valuable connections.

The event did not have a keynote speaker; instead, companies that chose Henderson County for their expansion or relocation project in FY 2011-2012 participated in a question and answer panel. Participants included representatives from Elkamet, GE Lighting Solutions, Legacy Paddlesports, Sierra Nevada Brewing Company, SMARTRAC and Wirtz Wire EDM. Patron Members were able to ask specific questions to the panel. Patrick Wirtz of Wirtz Wire EDM, shared why his 20-year-old business desired to stay in Henderson County for its expansion needs, "Our business relationships have been developed

mainly in Henderson County, but also across the nation. Henderson County is my home town; so when I went to relocate my business, I knew I wanted to keep it here. I am thankful for the leadership in this area, going out of their way to make it easy for new business and transitions. Henderson County is truly a great place to do business."




The program recognized the efforts of community leaders who make economic development successful in Henderson County. Retiring Board members Carsten Erkel and Mark Stone were honored for their time on the Board while Kelly Leonard was recognized for his service as the FY 2011-2012 Chairman. Leonard then presented the Chairman's Award to Senator Tom Apodaca and Representative Chuck McGrady for their work to ensure legislative changes that would support Sierra Nevada Brewing Company's location in Henderson County. The Partner of the Year was awarded to Henderson County Government for assisting in the success of economic development in the community. Because of the business climate that the county promotes, it is easy for companies to decide to expand or relocate here. Projects such as Sierra Nevada Brewing and Legacy Paddlesports were made possible due to strong county support and innovative partnerships.

Playhouse Downtown



METRICS

Lead Activity	115
Industry Visit	66
Industry Trouble Shooting	209
Marketing Activities	18
Projects	20
Web Visits	43,126

			
INDUSTRY SECTOR	ANNUAL PAYROLL ESTIMATE	EMPLOYMENT	AVERAGE WAGE ESTIMATE
Manufacturing	259,682,580	5,258	49,388.09
Health Care and Social Assistance	250,821,104	6,420	39,068.71
Retail Trade	108,567,288	4,330	25,073.28
Educational Services	88,570,632	2,911	30,426.19
Public Administration	59,333,816	1,419	41,813.82
Construction	48,937,252	1,509	32,430.25
Wholesale Trade	47,132,876	1,236	38,133.39
Administrative and Waste Services	45,221,824	1,995	22,667.58
Accommodation and Food Services	42,039,160	3,001	14,008.38
Professional and Technical Services	41,095,376	914	44,962.12
Finance and Insurance	37,423,268	680	55,034.22
Transportation and Warehousing	27,314,320	645	42,347.78
Other Services	22,789,260	959	23,763.57
Agriculture, Forestry, Fishing and Hunting	20,132,124	775	25,976.93
Management of Companies and Enterprises	17,624,972	278	63,399.18
Information	11,639,412	294	39,589.84
Arts, Entertainment and Recreation	10,495,744	404	25,979.56
Real Estate, Rental and Leasing	6,782,392	243	27,911.08
Utilities	5,359,176	46	116,503.83

North Carolina Labor Market Information Division (based on Quarter 1, 2013)

HOW Money & People WALK IN HENDERSON COUNTY



WEALTH MIGRATION 1992-2010

Gained \$729.73 Million in Annual Adjusted Gross Income



Henderson County, NC Gained Wealth From:

\$118.84 million	Buncombe County, NC
\$18.22 million	Palm Beach County, FL
\$17.52 million	Cook County, IL
\$17.48 million	Broward County, FL
\$16.22 million	Miami-Dade County, FL



Henderson County, NC Lost Wealth To:

\$22.31 million	Spartanburg County, SC
\$13.69 million	Greenville County, SC
\$11.92 million	Polk County, NC
\$10.61 million	Vance County, NC
\$3.40 million	Forsyth County, NC

POPULATION MIGRATION 1985-2010

Gained 11,379 People



Henderson County, NC Gained Population From:

2,541	Buncombe County, NC
559	Broward County, FL
555	Palm Beach County, FL
545	Transylvania County, NC
396	Pinellas County, FL



Henderson County, NC Lost Population To:

1,020	Vance County, NC
313	Polk County, NC
233	Greenville County, SC
141	Wake County, NC
138	Spartanburg County, SC

UNEMPLOYMENT RATE

SEASONALLY ADJUSTED

2012

2013

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Henderson County	7.6	7.5	6.8	6.7	6.8	7.1	7.9	7.3	6.7	6.1	6.4	6.6
North Carolina	9.6	9.6	9.5	9.4	9.4	9.4	9.5	9.4	9.2	8.9	8.8	8.8
United States	8.2	8.1	7.8	7.9	7.8	7.8	7.9	7.7	7.6	7.5	7.6	7.6

PARTNERSHIP GROWS WITH PATRON LEVEL

Economic development across the state and country faced many changes in FY 2012-2013. The changes throughout the region presented HCPED with opportunities to better connect with the community and leverage investment relationships. In June 2012, the Partnership called on previous years' Annual Event sponsors to discuss the idea of a Patron Membership Level. The level would be an annual investment of \$2,500 and include enhanced visibility through sponsorship, signage and recognition at all HCPED events throughout the year. The Patron Membership concept was discussed and approved by the Board of Directors in August of 2012. At its inception, eight members choose to elevate their support of economic

development as a Patron Member. Those members for the FY 2012-2013 included: *Asheville Savings Bank, Blue Ridge Community College, Cooper Construction Company, Duke Energy, First Citizens Bank, Hunter Automotive, PSNC Energy* and *The Van Winkle Law Firm*. Though these organizations were the primary sponsors for all HCPED events during the year, the Partnership wanted to host an event in their honor. In response to the Patron Level, the Investors Update Luncheon was born as a way for Patron and Presidential members to have an intimate lunch with Board members and staff. Going forward, the lunch will take place twice a year and provide a behind-the-scenes look at economic development in Henderson County.



PRESIDENTIAL MEMBERS

Asheville Regional Airport
Brightstar Associates, Inc.
Carolina Specialties Construction
Cason Companies, Inc.
City of Hendersonville
Clement Pappas
Continental
Dixon Hughes Goodman, LLP

- + DukeNet Communications
Henderson County
HomeTrust Bank
IMOCO, Inc.
Kimberly-Clark Corporation
- + Legacy Paddlesports
Margaret R. Pardee
Memorial Hospital
Moore & Son Site Contractors
Morrow Insurance Agency, Inc.
SELEE Corporation
TD Bank
Town of Fletcher
Town of Mills River
UPM Raflatac, Inc.
Western Carolina University

EXECUTIVE MEMBERS

AT&T
All-States Medical Supply, Inc.
Alliance Consulting Engineers,
Inc.
BB&T
Bazzle, Carr & Parce, P.A.
BorgWarner Thermal

- + Boyd Automotive
ECS Carolinas, LLP
Elkamet
Energy United Propane
Flavor 1st Growers & Packers
Fletcher Business Park
- + HD Investors, LLC
Haynes Wire Company
Henderson Oil Company
- + Hendersonville Lightning
- ▲ Hoyle Office Solutions, Inc.
Inn on Church
Investors Realty Group
MB Kahn Construction Co.
Moss & Associates
Mountain 1st Bank & Trust

Reaben Oil Company
Thos. Shepherd & Son

- + Sierra Nevada Brewing Company
Southern Alarm & Security
Town of Laurel Park
Van Wingerden International
Walmart Store #1242
William G. Lapsley
& Associates, P.A.

GENERAL MEMBERS

- + 350 East Allen, LLC
- + AGI Shorewood
Advanced Business Equipment
Advanced Technical Welding, Inc.
Atlas Bolt & Screw, Inc.
Beverly-Hanks & Associates
Blue Ridge Metals Corporation
Brown & Bigelow
Byers Precision Fabricators
Carl E. Shaw, CPA, PLLC
- + Carolina Cottages
Carolina Information Technology
Resource Corp.
Carolina Smile Makers,
Dr. Pete Richards, DDS
- + Chadwick Square, Inc.
ClearWater Environmental, Inc.
Dave Steel Co., Inc.
Egolf Motors
Excel Consulting Group, LLC
Farmhouse Graphics
Find Great People International
Flat Rock Playhouse
Fletcher Warehousing Company
Forest Commercial Bank
Foxworth Advisors
GE Lighting Solutions
- + Henderson County Education
Foundation
Henderson County Public Schools
Henderson County Tourism
Development Authority
Hendersonville Country Club, Inc.
Hendersonville Printing Company
Holiday Inn Express
Horizon Heating &
Air Conditioning
IPM Corporation
- + Industrial Chemical Company
Kenmure Enterprises, Inc.

Kenneth R. Youngblood
Macon Bank
Manual Woodworkers &
Weavers, Inc.

- + Mars Hill University
Mast General Store
Mattern & Craig, Inc.
McDonald's - Edwards Group
Meritor
Miller Brothers
Miller's Laundry & Cleaners, Inc.
Morosani & Associates
 - + Mountain Credit Union
 - + Mountain Inn & Suites
National Technical Honor Society
Norm's Minit Marts
NC Dept of Commerce
Division of Workforce Solutions
Oates Realty Associates, Inc.
The Obsidian Collective
Park Ridge Health
Pepsi-Cola Bottling Company
 - + Pinnacle Staffing
Platt Architecture, P.A.
 - + Prince Manufacturing
S&ME
Southeastern Sureties Group
Southern Concrete Materials
Standard Tytape Company
 - + Stuller Power Solutions
Summit Marketing Group
Sycamore Cycles
The Times-News
Turf Mountain Sod
United Community Bank
United Way of Henderson County
Vocational Solutions of
Henderson County
Village of Flat Rock
 - + Ward and Smith, P.A.
Waverly Inn
Wells Fargo
Wells Fargo Advisors
Whitney Commercial
Real Estate Services
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